

2021 BUDGET (11/12/2021)

	2020 Actuals	2021 Budget	2021 Actuals - YTD
REVENUE			
Conference Income			
Members	\$150.00	\$4,000.00	\$675.00
Guests	\$0.00	\$100.00	\$0.00
Others	\$0.00	\$0.00	\$0.00
Conference Income Total	\$150.00	\$4,100.00	\$675.00
Education Income			
Webinar Fees - Members	\$0.00	\$0.00	\$75.00
Webinar Fees - Guests	\$0.00	\$0.00	\$0.00
Miscellaneous Fees	\$0.00	\$0.00	\$0.00
Education Income Total	\$0.00	\$0.00	\$75.00
Membership Dues			
State Memberships	\$3,500.00	\$2,500.00	\$3,500.00
Individual Memberships	\$2,250.00	\$2,500.00	\$1,700.00
Associate Memberships	\$0.00	\$0.00	\$0.00
Former Officials	\$100.00	\$150.00	\$250.00
Membership Dues Total	\$5,850.00	\$5,150.00	\$5,450.00
Sponsors Income			
Platinum	\$2,000.00	\$1,000.00	\$0.00
Gold			
Silver	\$500.00	\$500.00	\$0.00
Bronze	\$0.00	\$0.00	\$0.00
Supporter			
Others	\$0.00	\$0.00	\$0.00
Sponsors Income Total	\$2,500.00	\$1,500.00	\$0.00
REVENUE TOTAL	\$8,500.00	\$10,750.00	\$6,200.00

EXPENSES			
Business			
Oregon Tax Registration	\$50.00	\$50.00	\$50.00
LCL-Art. of Incorp. (Balance due\$1690)	\$750.00	\$800.00	\$1,550.00
Business Total	\$800.00	\$850.00	\$1,600.00
Conference			
Copying/Printing - Conference	\$0.00	\$250.00	\$0.00
Hotel Facilities	\$0.00	\$50.00	\$0.00
Hotel Food/Refreshments	\$0.00	\$800.00	\$0.00
Outside Food/Refreshments	\$0.00	\$200.00	\$0.00
Supplies	\$0.00	\$50.00	\$0.00
Speakers	\$26.98	\$1,760.00	\$0.00
Honorarium	\$0.00	\$500.00	\$0.00
Gifts	\$26.98	\$150.00	\$0.00
Travel	\$0.00	\$1,000.00	\$0.00
Other	\$0.00	\$110.00	\$0.00
Conference Total	\$26.98	\$3,110.00	\$0.00
Office			
Clerical Staff	\$3,600.00	\$4,200.00	\$0.00
Copying/Printing - Office	\$635.37	\$100.00	\$0.00
Office Supplies	\$0.00	\$25.00	\$19.94
P. O. Box	\$106.00	\$130.00	\$134.00
Postage	\$21.20	\$25.00	\$0.00
Software	\$0.00	\$0.00	\$217.39
Tax Form Preparation	\$9.98	\$10.00	\$10.98
Telephone	\$187.11	\$100.00	\$83.32
Other	\$15.00	\$0.00	\$30.00

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	2020 Actuals	2021 Budget	2021 Actuals - YTD
Office Total	\$4,574.66	\$4,590.00	\$495.63
Operations			
Advertising / Promotion (tabling)	\$124.08	\$150.00	\$134.31
Promotional materials - banners etc			\$871.51
Printing promotional materials			\$346.28
Exhibition Expenses - lodging			\$743.94
Exhibition Expenses - vehicle, fuel etc			\$692.82
Baggage fees for tabling materials			\$45.00
Membership Mailings (Mailchimp)	\$131.28	\$150.00	\$112.69
Streamline			\$672.00
STRIPE - fees for online payments*			\$34.06
Telephone			\$83.32
Web Hosting / Domain Registration	\$712.79	\$700.00	\$225.17
Website Maintenance	\$0.00	\$100.00	\$0.00
Website Technical Support	\$0.00	\$100.00	\$0.00
Operations Total	\$968.15	\$1,200.00	\$3,961.10
EXPENSE TOTAL	\$6,369.79	\$9,750.00	\$6,056.73
REVENUE TOTAL	\$8,500.00	\$10,750.00	\$6,200.00
NET INCOME	\$2,130.21	\$1,000.00	\$143.27